

MANAGEMENT CONSULTING

How a Top 10 Consulting Firm Saves 5.1 Hours Per Consultant Per Week

A top 10 global management consulting firm with approximately 12,000 employees across 40 offices, specializing in strategy, operations, and digital transformation.

The Challenge

Consultants are knowledge workers by definition, but their AI tools had none of their knowledge. Every new client engagement meant starting from scratch — re-explaining the firm's proprietary frameworks, methodologies, and deliverable formats to ChatGPT or Claude.

Senior partners estimated consultants were spending 6+ hours per week just providing context to AI tools before getting useful output.

The firm had invested heavily in Copilot and Claude Enterprise licenses, but the tools couldn't access the institutional knowledge that made the firm's work distinctive.

The Solution

PriorLayer was deployed as the firm's institutional knowledge layer. Beyond individual onboarding, practice leaders pre-loaded firm-wide context: proprietary frameworks, standard deliverable structures, engagement methodologies, and industry-specific terminology for each practice area.

Each consultant's personal memory layer included their specific expertise, past engagement types, and preferred analytical approaches.

AI tools immediately began producing outputs that reflected the firm's methodology — not generic consulting advice, but work product that matched the firm's distinctive approach.

Implementation Timeline

- Week 1-2: Partnership approval, security review, pilot design
- Week 3-4: Pilot with 100 consultants across Strategy and Operations
- Week 5-8: Practice-wide expansion (3,200 consultants)
- Week 9-14: Global rollout across all offices (8,800 employees)

Results

68%

AI adoption in 60 days

Up from 22% pre-deployment

5.1 hrs

Saved per consultant per week

Measured via time-tracking analysis

2.3x

More AI-assisted deliverables

Increase in AI-assisted deliverable sections

31%

Faster engagement ramp-up

Reduction in new-engagement context setup

"Our methodology is our competitive advantage. PriorLayer is the first tool that lets us bring that advantage into every AI interaction, across every engagement, for every consultant."

— Global Head of AI & Digital

Ready to make your AI investment pay off?

Book a demo at priorlayer.com

